National Inspection Services® fact sheet

an affiliate of William J. Warren & Son, LLC

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President: William J. Warren

Secretary: Jared Warren





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1975

2008

National Inspection Services has provided comprehensive land and building inspection services since 1975, having completed over 85,000 inspections to date. As a pioneer in the building inspection industry, we have an outstanding reputation for excellence.

Unlike many inspection companies, National Inspection Services is not a licensee or part of a franchise. We don't engage in activities that would represent a conflict of interest, such as contracting or selling materials. Instead, we are an independent and scrupulously objective building and land inspection firm.

We have the experience to conduct expert, thorough, accurate and well-documented building and land inspections in the most efficient and time-effective manner. Quickturnaround is our middle name.

Our clientele is broad and includes numerous government agencies, Fortune 500 companies, national lenders and more. Wherever commercial real estate transactions take place, National Inspection Services is there to provide peace of mind.

our mission

- 1. To meet our promises to our clients.
- 2. To treat our clients, employees and subcontractors fairly.
- 3. To work with our clients, consultants, and suppliers in a spirit of cooperation and to respect the dignity of each individual.
- 4. To creatively service all with whom we associate in order to promote personal and professional goals.
- 5. To apply our talents and energies toward the creation of new opportunities and the development of ideal work environments.
- 6. To honor customers' rights take responsibility for correcting any mistakes.

our capabilities

Environmental Services

- Commercial Inspection Services
 - **Construction Analyses**
 - **Consulting Services**
- **Owner Representation**
- **Project Management**
- **Property Condition Assessments**
- Structural Engineering Services

In 2014, approximately 60 percent of our revenue will be generated by environmental services, 30 percent by commercial inspection services and 10 percent by other services.





2013 National Inspection Services

NATIONAL INSPECTION SERVICES

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our reach

Primary Market

Secondary Market 📃 International Market

From our central office near Denver, Colorado, we provide building inspections, property assessments and consultative services nationally and internationally via a network of satellite offices. This map shows the many locations where we have provided services. National Inspection Services has also served international clients in Mexico, Canada, South and Central America, and Europe.

our competitors

Several hundred U.S. companies populate the environmental and commercial inspection services industry. A relatively small number are large, corporate engineering firms with a





national presence. These companies offer an impressive breadth of services-inspection services just one of them. The remainder of environmental and commercial inspection agencies are very small, local mom-and-pop operations. National Inspection Services is unusual in that it occupies the niche in between. We're small and personal enough to capture clients who want hands-on attention. yet we're large and professional enough to instill confidence in clients seeking the capabilities of a bigger firm. While we're not the largest company in our category, we're the oldest and among the most respected.

our industry

The commercial and environmental inspection industry has grown steadily since its nascent years in the 1970s. Recently, the tightening

of the U.S. economy and the struggles in the banking and mortgage industries have served to strengthen our sector. As money becomes more precious and opportunities shrink as a result of consolidation, businesses and private parties are spending more on due diligence. Whether the parties involved are individual investors, lenders, insurance companies, or government or quasi-governmental agencies, few real estate transactions take place today without comprehensive inspections. National Inspection Services is positioned well within the industry, with more than 30 years' of penetration among the key players.

our team

5%

National Inspection Services has spent several decades carefully and systematically nurturing a network of credentialed engineering services experts. We have handpicked only the best and most reliable, hence our unparalleled reputation. To date, our engineers and technicians have completed more than 85,000 inspections and written reports.

Owner William J. Warren

is known internationally for his building inspection expertise. He has been a member of a White House Cabinet Subcommittee on **Environmental Policy and** keynotes regularly at professional inspection conferences across the United States. Mr. Warren is a



past director of the Environmental Assessment Association and has also served on numerous building code, arbitration, national trade and professional associations, and bank boards of directors. He has been a voting ASTM committee member for 30 years, engaged in the creation of standards for the environmental and building inspection professions. He has appeared as an expert witness more than 300 times and is active in real estate mediation, arbitration, construction and consulting work throughout the United States and beyond.



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